



## GENERAL INFORMATION (AUGUST 2021)

### COMPANY

Fashion Cloud is the all-in-one solution for the exchange of content and order. Europe's leading B2B platform for the fashion industry allows for a more intelligent and efficient collaboration between brands and retailers. With one web-platform and two apps, Fashion Cloud paves the way for a strong wholesale community that works together seamlessly.

**We believe in the future of the wholesale community.**

### PRODUCTS

#### Content area on the web platform

The content area of Fashion Cloud enables brands to share marketing materials and product data with their retailers via a central access point. Retailers can simply download the material online or automatically integrate product data into IT-systems such as webshops or ERP systems. This saves both sides time and money and strengthens their relationship.



#### Clara

With Clara, the sales assistant app from Fashion Cloud, no customer wish remains unfulfilled and no out-of-stock situation remains unsolved! Brands share current stock levels with retailers and enable direct reordering on the shop floor.



### TEAM

In addition to the Management Board – Martin Brücher, Florian Klemt, Alies ter Kuile, David Schaap, René Schnellen – the team consists of over 80 employees (from 18 nations) and operates from its offices in Hamburg and Amsterdam.

**15.000+**  
Retailer

**80+**  
Employees

**100+**  
Countries

**500+**  
Brands

#### Order area on the web platform

Via the order area retailers can order with just a few clicks from various brands. Similar to a B2B webshop, buyers can filter and order articles across different categories or articles from specific brands.

**We build the leading platform where brands and retailers collaborate and trade.**

#### OrderWriter

The OrderWriter app is the smart and easy way to keep track of your orders. The app gives buyers a visual and financial overview of all the articles they have already ordered - in the showroom and during the follow up. Whenever and wherever you need the insights - the app works online and offline.

